

Changes in IFA Membership

The IFA's Fall/Winter 2019 *Franchise Opportunities Guide* has just been published. As usual, it provides a great deal of current information on the franchising community.

Because we (www.FranchisorDatabase.com) maintain the franchise industry's most detailed database of over 4,000 active North American Franchisors and over 25,000 contacts (including their titles), we consider the IFA's Guide as an invaluable resource. Whereas most of the data in our database is based on extractions from the ~2,300 2019 FDDs that we have, the IFA *Guide* is a great source of reliable information for those franchisors for whom we don't have a 2019 FDD.

In addition to learning about entirely new franchise systems, clients have also expressed an interest in knowing which additional franchisors have become new IFA members and which have dropped their membership.

To respond to client requests, we have compared the franchisors listed in the 2019 Spring/Summer *Guide* against the 2019 Fall/Winter *Guide*.

First, we found 9 new franchise opportunities that were not previously in our database. These are:

1. Crayola Imagine Arts Academy
2. HydroHero
3. KK Printing
4. Master Home Services
5. Recipe Unlimited
6. Redemption Fitness
7. Sincerely Yogurt
8. Sugar Moon
9. TAD Group

In addition, we found 105 new IFA Members that were not listed in the 2019 IFA Spring/Summer *Guide*. These are:

| 105 New IFA Members (Spring/Summer – Fall/Winter 2019) | |
|---|-------------------------------------|
| Above the Crust | Lucky Dog Bark & Brew |
| Afterglow Yoga | Magnolia Bakery |
| ATAX Cloud Bookkeeping Business | ManageMowed |
| ATD Solutions | Master Home Services |
| B.GOOD | MaxLiving |
| Bar-B-Clean | Network in Action / NIA |
| Barre3 | Network Lead Exchange / Network LEX |

| | |
|--|---|
| Big Town Hero | Nexterus |
| BioTechs | Nikita Hair |
| Body20 Global | Noodles & Company / Noodles World Kitchen |
| Bruxie | Novus Glass |
| Canteen Vending | NuFinishpro |
| Chatime | Online Trading Academy |
| Cheeky Monkeys | Optima Salon Suites |
| Closet Trading Co., The / TCTC | Original Hot Dog Factory |
| College Nannies + Sitters + Tutors | Paris Baguette |
| Color Glo International | Pirtek USA |
| Cookie Cutters Haircuts For Kids | PizzaRev |
| Crayola Imagine Arts Academy | PopPhysique |
| D1 Sports | Press Waffle Co. |
| Detail Garage | Primp and Blow |
| DivaDance | Property Damage Appraisers / PDA |
| Dog Haus | Qualicare (Canada) |
| Dog Training Elite | Raceway |
| e2 Young Engineers | Recipe Unlimited |
| Earthwise Pet / Nature's Pet Market / Groom Bar | Redemption Fitness |
| Express Modular | Refresh Renovations |
| Face to Face Spa | Regal Maid Service |
| Fat Tuesday | Regus Office |
| Fit 36 | Rustic Brush, The |
| Franchise Creator | Signal Health Group |
| Fresh Burger (Canada) | Sincerely Yogurt |
| Fueled Colleeective | Skidaddles |
| Fuzz Wax Bar (Canada) | Smokin' Oak Wood-Fired Pizza |
| Fyzical Therapy & Balance Centers | SoVita Chiropractic |
| Garbanzo Mediterranean Fresh | Spa 810 Laser, Skin & Massage |
| Grasons Estate Sale Services | Sparklicious |
| Grassroots, The Inspections Specialists (Canada) | Spavia Day Spa |
| Great American Barbershop, The | Stroller Spa |
| Grimaldi's Coal Brick-Oven Pizzeria | Sub Zero Nitrogen Ice Cream |
| Groggy Dog | Sugar Moon |
| Grumpy's Restaurant | Sushi Sake |
| Habit Burger Grill, The | Taco Del Mar |
| HealthSource Chiropractic | TAD Group |

| | |
|--|------------------------------------|
| Hi-Five Sports Clubs / Hi-Five Sports Zone | Ten Friends Blow Dry & Style House |
| Hot N Juicy Crawfish / HNJ Restaurant | Thrillz High Flying Adventure Park |
| HydroHero | TownePost Network |
| iCode Computer Science School for Kids | Transblue |
| Ivy Kids Early Learning Center | Vital Care |
| Journey 333 | Wafflejack |
| KK Printing (Canada) | Wayback Burgers |
| Logiscool | WorkLodge, The |
| | Young Chefs Academy |

Offsetting the 105 new members, we note that there are 108 franchisors that are no longer listed as active members in the 2019 IFA's Fall/Winter *Guide*. These include:

| 108 Franchisors Dropping IFA Membership (Spring/Summer – Fall/Winter2019) | |
|--|-------------------------------------|
| 1-800-PACKOUTS | Kaia F.I.T. |
| 2nd Time Sports | Keg Restaurants (Canada) |
| Aging Alternatives | Learning Express Toys |
| Alloy Wheel Repair Specialists | LED Source |
| AmericInn by Wyndham | Lexar Homes |
| Apricot Lane | Little Beakers Science Lab for Kids |
| Arthur Treacher's Fish & Chips | Local Door Coupons, The |
| Back Yard Burgers | Loved Ones |
| Baked Bouquet | MakerKids (Canada) |
| Basement Repair Specialists | Mathnasium Learning Centers |
| Beeline Bikes | Melt Shop |
| Ben's Barketplace | Mio Sushi |
| Binghamton Hots | Miracle Method US |
| Bishops | Monical's Pizza Restaurant |
| Brothers That Just Do Gutters, The | Monkee's |
| BusinessKids | Mr. Lube (Canada) |
| Cactus Car Wash | My Elder Advocate |
| California Fresh | OctoClean |
| Cap-It USA (Canada) | ONE Sports Nation Youth Sports |
| CC's Coffee House | Paradis Cafe |
| CEX - Complete Entertainment Exchange | Paul Davis Emergency Services |
| Challenge Island | PEAK Elevator |
| Charles Schwab | Pizza Factory |

| | |
|--|--|
| Chicken in a Barrel BBQ | Pizza Press, The |
| Club Pilates | Planet Beach Spray & Spa |
| Comet Cleaners & Laundry | Pure Barre |
| Cookie Works | RoboThink |
| CREAM / Cookies Rule Everything Around Me | Row House Studio |
| Dat Dog | SandFree Wood Floor Refinishing |
| Del Taco | Scramblers Restaurant |
| Dental Fix Rx | Settle Inn Extended Stay |
| DMK Burger Bar | Shapes Fitness for Women |
| Dream Dinners | ShareMyCoach |
| FAB NZ Limited | Signal 88 Security |
| Fazoli's | Signature Inn |
| FIC Restaurants | Sirius Day Spa |
| Fleet Feet | SoBol Restaurant |
| Flip Flop Shops | SoldierFit |
| Foumami Asian Sandwich Bar | Spring Touch Lawn & Pest Control |
| Gold Star | Stretch Lab |
| Grout Doctor, The | Suburban Solutions Pack/Move/Junk/Clean |
| Gyro Shack, The | Sugar Plum Parties |
| Happier At Home | SweetFrog Premium Frozen Yogurt |
| Happy Tax Service | Sydnee's Pet Grooming |
| Hotel RL by Red Lion | Taboonette |
| Hotworx Studio | Tap House Grill Addictive Food/Creative Brews |
| HouseMaster | Uberrito Fresh Mex |
| Impuestum | VaporFi |
| Instant Imprints | Vital Restoration |
| Jack in the Box | V's Barbershop |
| Johnny's Italian Steakhouse | Watermill Express |
| Junkluggers Junk Removal Co. / Remix Market Upcycling Centers / Luggers Moving | XPonential Fitness |
| Play Street Museum | Yogurt Persa |
| Project Miner (UNITED KINGDOM) | Zarrafra's Franchising |

Although we generally express no opinions about the comings and goings of IFA members, it is surprising to note that Jack in the Box and Mathnasium appear to have dropped their membership.

If you would like to know about our Franchisor Database, please [click here](#).